

## Mezzanine / Subordinated Debt Fact Sheet

The DeLaney Company provides subordinated debt (mezzanine) and investment capital to small and medium sized businesses in lower to middle markets in the southeast, with a focus on Alabama and the Northern Gulf Coast. We look for opportunities with demonstrated financials, seasoned management, and a viable exit strategy.

### PARAMETERS

<b>Investment Size:</b>	\$500,000-\$5,000,000
<b>Structure:</b>	Mezzanine, Preferred Equity, 2 <sup>nd</sup> Liens
<b>Rate:</b>	12%+
<b>Origination:</b>	1%+
<b>LTV:</b>	Up to 75%
<b>Term:</b>	Typically 60 months interest only
<b>Geography:</b>	SE, focus on Alabama and Northern Gulf Coast
<b>Recourse:</b>	Typically non-recourse with carve outs

### CONTACT

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